REPUBLIC OF RWANDA



SAM	PLE (CO	DE:	

NATIONAL INSTITUTE OF STATISTICS OF RWANDA MINISTRY OF PUBLIC SERVICE AND LABOUR

RWANDA NATIONAL MANPOWER SURVEY

EMPLOYERS MODULE (formal)

	Zone n	umber						(101			<u> </u>		
Th the	e Inform			estionnaire will o									
1. §	SAMPLES	SPECIFICATION	: /	J	2. EMPL	OYEES	SAMPLE	Ē					
1.	PUBLIC				Damy	7	Secon	nd stage			Total		
2. F	2. PRIVATE FORMAL				stage	Hig skil	h led(A)	Medium Skilled(B	3)	Low skilled(C)	(A+B+C)		
3. F	HEALTH			Population size Sample size	e								
	3. INTER	A.Visit 1 Date:		Date:			<u>)</u>	Date: 1. Fully 2. Partical 3. Non 4. Posp	C.Visit 3 Date:			Reason of non ponse efused o contact ot found tablishment)/ longer operatin other (Specify)	
4.NAMES AND SIGNATURE OF SURVEYS STAFFS													
		the interviewer:		e Field Editor:	Name of the Team Lea	der		of coder:	Name of the entry clerk:				
	Date of t	he interview:	Editing dat //	e: /	Date: /////		Coding //	date: _//		Data entry da	nte: /		
	Signature: Signature:				Signature	:	Signature:			Signature:			

ADDRESS	LOCATION OF THE ESTA	BLISHMENT				
5-1. PRC	OVINCE / KIGALI CITY:					
5-2. DIST	TRICT					
5-3. SEC	TOR					
5-4. CEL	L					
5-5. VILL	.AGE					
5-6. EST	ABLISHMENT NAME:					
5-7. EST	ABLISHMENT PHONE NUMBE	R/THE MANAGER				
5.8. E_M	AIL ADDRESS (OFFICE)					
0060 (Option)	Respondent Position	Owner/Co-owner (manager) Manager/Employee Human resource Manager Other (specify)			to A0	3 or 4 go 110
SECTION IS OWNE		DRMATION ON EMPLOYER (ONLY TO) BE F	ILLED IF THE RESPON	DENT	
No.	Question	Answers		Code	Go to	
M1:O061	Name of the owner					
M1:O062 (option)	Owner phone number					
M1:O063 (option)	Email adress (respondent)					
M1:O064 (option)	Sex	1. Female 2. Male				
M1:O065 (option)	Age in completed years					
M1:O066 (option)	Marital status	1.Single/Never married 2. Married 3. Separated 4. Divorced 5. Widowed				
M1:O067 (option)	Nationality	Burundian Renyan Rwandan Tanzanian Ugandan The rest of Africa (specify) The rest of the world (specify)				
NATURE (DF CURRENT AND PAST OCC	UPATION (only to be filled if interview	with O	WNER)		
No.	Question	Answers	Code		Go to	
M1:0068 (option)	What is your current main occupation / job title?		1000	(2000) 1 1 4 for a ffine		
M1:0069 (option)	When did you start this establishment?	(уууу)	1300	(2008)-Level 4 for office t	ISE	
M1:O070 (option)	Does your current job match your official education / training (certificate / degree)?	Yes No (other job than qualific.) No (lower level than qualific.) No (higher level than qualif.) Not applicable (no training)				

M1:O071 (option)	Have ever worked for other establishments before starting your current bisinness?	1. Yes 2. No		If 2 → 0077
M1:O072 (option)	What kind of establishment did you work for before joining your current employer?	1=Ministry and other government institutions 2 =Parastatal 3=Company/firm 4=Co-operative / SACCO 5=NGO/CSO/CBO 6=Other (specify)		
M1:O073 (option)	What was your employment status?	Own account worker Employer Employee Unpaid family worker		
M1:O074 (option)	What was the establishment's main economic activity?		ISIC for office use	
M1:O075 (option)	What was your occupation?		ISCO-Level 4 for office use	
M1:O076 (option)	How long did you work in the previous job?	(If less than one year enter 00	Years	

FORMAL EDUCTION BACKGROUND (only to be filled if interview with OWNER)

No.	Question	Answers	Code	Go to
M1:O077 (option)	What is the highest level of formal education you have completed?	01.PhD/Doctorate 02.Masters Degree 03.Post Graduate Diploma 04.Bachelors 05.Diploma level (A1) 06.Certificate level (TVET) 07.Secondary-A Level 08.Secondary-O Level 09.Primary 10. Other (specify) 11. None		If 8,9,10,11 → 0080
M1:O078 (option)	Please indicate the field of Specialization		ISCED Code-Level 3 for office use	
M1:O079 (option)	Where have you got your highest level of education?	Rwanda Other EAC countries Rest of Africa Europe Americas Asia Oceania		
M1:O080 (option)	Are you currently enrolled in further training?	1. Yes 2. No		If 2 → 0083
M1:O081 (option)	Please indicate the field/type of training you are enrolled for (formal Education)		ISCED Code-Level 3 for office use	

M1:0082	What kind of degree are you expecting from that training	01.PhD/Doctorate 02.Masters Degree 03.Post Graduate Diploma 04.Bachelors 05.Diploma level (A1) 06.Certificate level (TVET) 07.Secondary-A Level 10. None 12.Certificate	
		11. Other (specify)	

Disability

M1:O083 (option)	Do you have any disability?	1. Yes 2. No		If 2 → A010
M1:O084	If Yes, what type of	Sight (blind/severe visual limitation)		
(option)	disability	2. Hearing (deaf, hard of hearing)	1	
	(Mult. answers,)	3. Communicating (speech impairment)4. Other Physic. desability/physical handic.	2 3	
	(Read all and Ask each then respond by 1=Yes or	Intellectual (difficulties in learning) /mental problem	4 5	
	2=No)	6. Emotional (behavioural, psycholog.) 7. Other (specify)	6 7	
		1=Yes 2= NO		

SECTION A. ESTABLISHMENT INFORMATION

No.	Question	Answers	Code	Go to
M1:A010	Please indicate the type of establishment.	1= Ministry and Other Gvt institutions 2= Parastatal 3= Company 4= Co-operative 5= NGO/CSO/CBO 6= Other (specify)		if 1 → B010
M1:A020	Is your establishment legally registered?	1. Yes 2. No		If 2 → A060
M1:A030	Under which authority (highest) is the establishment registered? (Mult. answers,) (Read all and Ask each then respond by 1=Yes or 2=No)	1. Registrar of companies (RDB) 2. Rwanda Revenue Authority(RRA) 3. Registrar of cooperatives(RCA) 4. Private Sector Federation 5. District 6. Sector 7. Social Security Fund(CSR) 8. Others (specify) 1 =YES 2= NO	1	
M1:A040	Please record the year of registration at highest level			
M1:A050	Please record Registration Number			
M1:A060	Is the establishment affiliated to an International. Organisation / MNC?	1. Yes 2. No		

M1:A070	What are the goods and services produced or activities performed in	Main activity 1							
	your establishment? If more than one activity	Main Activity 2							ISIC codes for office use.
	please start with the main activity in column one	Main Activity 3							
M1:A080	What is the type of your establishment?		e ne establishment international estal	blishment					If 2,4 go to A100
M1:A090	How many branches do you have, including the main office								
M1:A100	Are you self accounting/Financial autonomous?	1. Yes 2. No							
M1:A101 (option)	What is the the legal status of your establishment	2. Lim 3. Lim 4. Lim 5. Unl	le proprietorship nited by share(LTI nited by guaranted nited by Both shar limited ner(specify)	e [']		If 1, 6 → A103			
M1:A102 (option)	Please record the number shareholders by nationality and sex			RWANDESE EAC Citizens Other africa Other foreigners/Over	erseas	Male	Female	TOT	
M1:A103 (option)	Ownership of premises	5. Donated b	ership by others to use s y Government y Local authority of able						

SECTION B. WORKLOAD

M1:B010: Please fill in working/operating hours, working days per week and information about shifts number of shifts and their duration by occupation category for this establishement

		Working hours er day	Working w	g days in a reek		Shifts (0 if not	applicable)		ISCO CODE LEVEL I
Job description/occupations					Number of	Number of	Duration of	each shift]
	Day	Night (if any)	Normal	Overtime	shifts during the day	shifts during the night (if any)	Day	Night	

^{1.} Managers 2.Professionals 3.Technicians 4. Clerical support 5.Service and support workers Skilled agricultural, forestry and fishery workers 6. Craft and related trades workers 7.Plant and machine operators, and assemblers 8. Elementary occupations 9. Low occupation

SECTION C. EMPLOYEE CHARACTERISTICS AND VACANT POSTS

No.	Question	Answers		Code				Go to	
M1:C001 (option)	How many persons are currently engaged in this establishment?								
M1:C002 (option)	How many of the persons engaged in this establishment fall under the following categories:	1.Working owners 2.Contributing family wo 3.Paid employees 4.Unpaid employees ou		1. 2. 3. 4.	Male	Female TOTAL	Total		
M1:C010	Please indicate the total number of employees and the labour turnover for the following period as at the 31st december of each of the following years	2008 (a) Number of employees	Number of Labour turnover		09 (b) mber of ployees	2009 Labour t (employe	urnover	2010 (c) Number of employees	2010 (cc) Labour turnover (employees left)
	Number of employees in Headquarters / Stand alone establishment Number of employees in branch offices								
	(If applicable) 3. Total								

M1:C020. Please indicate by job title, total number of PERMANENT Posts, Minimum Education Required for the post and the Number of Filled Posts by Sex and Citizenship and Montly Gross remuneration as of the 30 September 2011

Job title / Description	Minimum						Filled				ı		Но		Total Mont	hly gross		
	education requirements 1. PHD 2. Masters 3. Postgrad. Diploma 4. Bachelor's Degree 5. Diploma 6. Certificate(A2) 7. Other (specify)	Field(s) of education requirements		zens nly	Afr	ast ican nly		eens or her can	Other (over seas)	-	Total posts	filled s	ma do hav re- qui qua fica tioi	not re red ali-	remune Average Wage / Salary	Average Allow- ances	For official use only ISCO Code	For official use only ISCED Code
a	С	Q	d	e	f	g	h	i	hh	ii	j	k	m		n	О	р	r
			М	F	M	F	M	F	M	F	M	F	M	F				

	М	F	М	F	М	F	М	F	М	F	M	F	

	M	F	М	F	М	F	M	F	М	F	M	F		

M1:C030: Please indicate by job title, total number of TEMPORARY Posts, Minimum Education Required for the post and the Number of Filled Posts by Sex and Citizenship and Gross remuneration as of the 30 September, 2011

Job title / Description	Minimum				1			Posts			1		Hov		Total mont			
	education requirements	Field(s) of education requirements	Citi	zens		No	on-citiz	zens on	ıly		Total	filled	mai do		remune	eration	For official use only	For official use only
	1. PHD 2. Masters 3. Postgrad. Diploma 4. Bachelor's Degree 5. Diploma 6. Certificate(A2) 7. Other (specify)	requirements		zens nly	Afr	ast ican nly		her ican	Other (over seas)	-	posts		hav re- qui qua fica tior	red ili-	Average Wage / Salary	Average Allow- ances	ISCO Code	ISCED Code
а	С	Q	d	е	f	g	h	i	hh	ii	j	k	m	mm	n	o	р	R
			М	F	М	F	М	F	М	F	М	F	М	F				

	М	F	М	F	M	F	M	F	М	F	М	F		
		_		-		-		-						

	М	F	М	F	М	F	М	F	М	F	М	F		

M1:C040: Please indicate by job title, total number of CASUAL Posts, Minimum Education Required for the post and the Number of Filled Posts by Sex and Citizenship and Gross remuneration as of the 30 September, 2011

Job title /	Minimum education							d Posts					Но		Total mon			
Description	requirements 1. PHD 2. Masters 3. Postgrad. Diploma 4. Bachelor's Degree 5. Diploma 6. Certificate 7. Other (specify)	Field(s) of education requirements		zens nly	Afı	ast rican nly	0	izens or ther rican	Othe (over	r-	Total posts	filled	hav	not /e red ali- a-	Average Wage / Salary	Average Allow- ances	For official use only ISCO Code	For official use only ISCED Code
а	С	Q*	d	е	f	g	h	i	hh	ii	j	k		n	n	0		R
			М	F	М	F	М	F	М	F	M	F	M	F				

	M	F	M	F	M	F	M	F	М	F	М	F		

M1:C050: Please indicate by job title, total number of PERMANENT Vacant Posts, Minimum Education Required and the number by whether the post is available due to Growth or Replacement and Reasons why the post is vacant as of 30 September, 2011

Job title /	Total	Minimum education	Field of	Nu	mber and i	eason for	recruitmer	nt	No of	For posts which have	For official	For official
Description	number of vacant posts	requirement 1. PHD 2. Masters 3. Postgrad. Diploma	Education required	Business Growth (i.e. additio-		Replac	cement		post which have been	been vacant for one year or more give main reasons why.	use only ISCO Code	use only
		4. Bachelor's Degree 5. Diploma 6. Certificate(A2) 7. Other (specify)		nal posts)	Retire- ment	Job change of emplo- yee	Lack of qualifi- cations	No satis- faction with work results	vacant for one year or more	1.Internal bureaucracy 2.Lack of qualif. applicants 3.Low activity 4. Budget constraints 5.Other (specify) 6. Not applicable	13CO Code	ISOLD Gode
а	b	С	q	d	e1	e2	e3	e4	f	g	h	r

L	1	L	l	1		1	l	<u> </u>

SECTION D. FUTURE MANPOWER PROJECTIONS

M1:D001:Does your establishment have a plan to increase or decrease the number of employees between 2012 and 2021? 1: Yes 2: No If 2→ E010 M1:D010: Indicate the Number of Staff and Skills Required for Future Employment (human resource forecast). Give reasons for future numbers (indicate different fields of teaching separately)

Separatery	1			2012		2013		2014	2015		2016)	2017	_2021		
Job title/ Category or Job description/ Occupation	Minimum education requirement 1. PHD 2. Masters 3. Postgrad Diploma 4. Bachelor's Degree 5. Diploma 6. Certificate(A2) 7. Other (specify)	Field of education required	Nu mb er	Reason 1. Expansion 2. Change in technology 3. Attrition 4. Other (specify) 5. No change	Nu mb er	1. Expansion 2. Change in technology 3. Attrition 4. Other (specify) 5. No change	Nu mb er	Reason 1. Expansion 2. Change in technology 3. Attrition 4. Other (specify) 5. No change	Nu mb er	Reason 1. Expansion 2. Change in technology 3. Attrition 4. Other (specify) 5. No change	Nu m be r	Reason 1. Expansion 2. Change in technology 3. Attrition 4. Other (specify) 5. No change	Nu m be r	1. Expansion 2. Change in technology 3. Attrition 4. Other (specify) 5. No change	For official use only ISCO Code	For official use only ISCED Code
A	C	q	d	е	f	g	h	i	j	k	I	m	0	O0	n	R

SECTION E. STAFF DEVELOPMENT

No.	Question	Answers	Code	Go to
M1:E010	Does your establishment have a staff training and development policy or plan in place?	1.Yes 2. No		If 2 → E080
M1:E020	How is staff training carried out for managerial employees in your establishment? (Mult. answers,) (Read all and Ask each then respond by 1=Yes or 2=No)	1.Apprenticeship 2.On the-job-training 3.Own Training Centre 4.Sponsorship to training instit. (local) 5.Sponsorship to training instit. (abroad) 6.Workshops 8.Other programs (specify) 1=Yes 2=No	1.	
M1: E030	How is staff training carried out for technical and professional employees in your establishment? (Mult. answers,) (Read all and Ask each then respond by 1=Yes or 2=No)	1.Apprenticeship 2.On the-job-training 3.Own Training Centre 4.Sponsorship to training instit. (local) 5.Sponsorship to training instit. (abroad) 6.Workshops 8.Other programs (specify) 1=Yes 2=No	1.	
M1: E040	How is staff training and development carried out for clerical staff and casual employees? (Mult. answers,) (Read all and Ask each then respond by 1=Yes or 2=No)	1.Apprenticeship 2.On the-job-training 3.Own Training Centre 4.Sponsorship to training instit. (local) 5.Sponsorship to training instit. (abroad) 6.Workshops 8.Other programs (specify) 1=Yes 2=No	1.	
M1:E050	Please indicate how often such training exercises take place for each category of staff	a. Managerial(Mninisters,PS,DGs) b. Supervisory (Directors) c. Technical staff/Professional d. Clerical e. Casual	a. b. c. d. e.	
	(Please indicate the code against the appropriate category)	1. Monthly 2. Quarterly 3. Twice a year 4. Annually 5. Every two years 6. Irregular/adhoc 7.Other(specify) 8.No training 9.Not applicable		
M1:E070	Does your establishment have in-house training facilities for own staff?	1.Yes 2. No		If 2 → E080

M1:E071	What kind of			1
(option)	facilities do you	1.Training space	1.	
(option)	have?	2.Specialised trainers	2.	
	ilave:	3.Computers	3.	
		4.Projector	4.	
	(Mult. answers,)	5.Training materials (manuals, books)	5.	
	(Read all and Ask	6. Laboratory	6.	
	each then respond	7.Other(Specify)	7.	
	by 1=Yes or 2=No)	7.Other(Opechy)	, ·	
	by 1-163 01 2-140)	1=Yes 2=No		
M1:E080	What skills /	1. Managerial skills		
WII.E000	qualifications are in	2. Technical skills	1.	
	general lacking		2.	
	among your staff?	3. Entrepreneurial skills	3.	
	umong your stair.	4. Language skills	4.	
	(Mult. answers,)	5. Customer care	5.	
	(Read all and Ask	7. Innovativeness / creativity	7.	
	each then respond	8. IT skills	8.	
	by 1=Yes or 2=No)	9. Didactics / teaching skills	9.	
	", " " " " " " " " "	10. Communication skills	10.	
		6. Other (specify)	06.	
			00.	
		1=Yes 2=No		
M1: E090	Did you conduct	1.Yes		If 2 →
	any staff training in	2. No		E120
	the last 12 months?			E120
M1:E100	In what kind of	1. Managerial skills	1 ,	
	area(s)?	2. Technical skills	1.	
	area(5):	3. Entrepreneurial skills	2. 3.	
	(Mult. answers,)	4. Language skills	4.	
	(Wait. answers,)	5. Customer care	5.	
	(Read all and Ask	7. Innovativeness / creativity		
	each then respond	8. IT skills	7.	
	by 1=Yes or 2=No)	9. Didactics / teaching skills	8.	
	", " " " " " " " " "	10. Communication skills	9.	
		6. Other (specify)	10.	
		o. Other (specify)	6.	
		1=Yes 2=No		
M1:E120	Do you face any			
WII.E120	challenges that limit	1.Yes		If 2 🗪
	your staff training?	2. No		E131
	Which challenges	1.Inadequate facilities (space)		
M1:E130	limit the training of	2.Inadequate materials	1rst.	
	your staff?	3.Shortage of skilled trainers	2 nd	
	(Mult. answers, rank	4.Time off for the trainees	3rd	
	three most important)	5.Other (specify)		
	anoo moot importanty	6. Lack of funds		
		o. Edok of failed		
	If you have hired			
NA -401	graduates of TVET		TVET Higher inst.	
M1: E131	and / or higher	4 F. II. O-K-C-I	1	
(option)	institutions, how	1. Fully Satisfied		
	satisfied are you	2. Partially satisfied		
	with their	3. Little satisfied		
	performance?	4. Not satisfied		
		5. Not applicable (no such graduates hired)		

M1:E132 (option)	In your view, what has to be improved in the training and education in TVET and higher institutions? (Multiple answers possible, rank three most important)	1. Managerial skills 2. Technical skills 3. Entrepreneurial skills 4. Language skills 5. Customer care 7. Innovativeness / creativity 8. IT skills 9. Didactics / teaching skills 10. Communication skills 11. None 6. Other (specify)	1rst . 2 nd 3rd	
M1:E140	Do you have an industrial attachment. / apprenticeship / internship program?	1.Yes (institutionalised) 2.Yes (occasionally/informal) 3. No		If 3 → E155
M1:E150	If Yes, how many interns do you have on average annually?		Male Female Total	
M1:E151 (option)	How many of them are hired afterwards in 2009, 2010,2011?		Male Female Total 2009 2010 2011	
M1:E152 (option)	Do interns take part in specifically designed training?	1. Yes 2. No		
M1:E153 (option)	How long on average are the apprenticeships / internships?	(Indicate the average duration in months)		
M1:E154 (option)	What are the financial agreements?	Interns have to pay money Interns receive money Interns sponsored by other institution No payments		→ F001
M1:E155 (option)	What is the reason for not hosting interns (Multiple answers possible, rank three most important)	1. No need 2. No capacity / tooo small 3. Too cumbersome 4. No appropriate candidates 5. Candidates want to be paid / paid too much 6. Other (indicate)	1rst . 2 nd 3rd	

SECTION F: CAPITAL / EXPENDITURES / REVENUE (for public institutions or ONG \Rightarrow F010)

If the answer to A010 is 2, 3,4,Complete this section.

No.	Question	Answers	Code	Go to
M1:F001	What was the major	01. Own saving		
(option)	source of your start- up	02. Loans from friends/relatives		
	capital for your business?	03. Contributions from others		
		04. Loans from commercial banks		
		05. Informal money lenders		
		06. Government lending agencies		If 2 - 11 → F003
		07. Micro finance institutions		
		08. Public share issuing		
		09. Inhertance		
		10. Other (specify)		
		11. Don't know		

M1:F002 (option)	If own saving, what wa the major source?	S	Previous employ sector Previous employ sector				
			3. Sale of farm prod 4. Sale of assets (c 5. Other (specify)				
M1:F003 (option)	Have you ever applied a loan from a bank or another financial institution?	for	1. Yes 2. No			If 1 → F	005
M1:F004 (option)	, , , , , ,		1. No need 2. No guarantee 3. Long procedures 4. High interest rate 5. Lack of information 6. Fear of risks 7. Other(specify) 1= Yes 2= No		1	Go to	F010
M1:F005 (option)	Have you received a lo from a bank or another financial institution?	ſ	1. Yes 2. No			If 1 -	→ F010
M1:F006 (option)	If you applied and did it receive, give reasons (Mult. answers,) (Read all and Ask each then respond by 1=Yes 2=No)	h	1.Poor/No business 2.No guarantee/Ins guarantee 3.Lack of start_up f 4.No feedback from 5.Other (specify)	ufficient und	1.		
			1= Yes 2=	No			
M1:F010:			Perma		Temporary/c	asual	
Indicate your establishment's							
expenditures	s on labour in	em	nber of bloyees as of 30th stember 2011	Amount Paid for month of September 2011 FRW)	at 30 September 2011	Amount Pa month of S 2011(in FR	eptember
expenditures September 2 Wages and s overtime pay	s on labour in 1011 (in FRW) salaries including	em	oloyees as of 30th	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses	s on labour in 1011 (in FRW) salaries including	em	oloyees as of 30th	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses Allowances	s on labour in 1011 (in FRW) salaries including	em	oloyees as of 30th	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training	s on labour in 1011 (in FRW) salaries including / ity Contribution	em	oloyees as of 30th	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training	s on labour in 011 (in FRW) salaries including	em	oloyees as of 30th	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training	s on labour in 1011 (in FRW) salaries including / ity Contribution se where classified	emi Sep	ployees as of 30th stember 2011	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training Other not els	con labour in (1011 (in FRW)) calaries including (1011) ity Contribution ce where classified Can any of your product (good or service) be exported to EAC or	em	oloyees as of 30th otember 2011	month of September 2011	at 30 September 2011	month of S	eptember
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training Other not els	s on labour in (011 (in FRW)) salaries including / ity Contribution se where classified Can any of your product (good or service) be	1= Y 2= N	oloyees as of 30th otember 2011	month of September 2011 FRW)	at 30 September 2011	month of S	eptember W)
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training Other not els M1:F20 (option)	ity Contribution Can any of your product (good or service) be exported to EAC or Word market? During 2011, have	1= Y 2= N	YES to EAC market YES to Other African YES, out side of Afric	month of September 2011 FRW) market	at 30 September 2011	month of S	eptember W)
expenditures September 2 Wages and s overtime pay Bonuses Allowances Social secur Training Other not els M1:F20 (option)	can any of your product (good or service) be exported to EAC or Word market? During 2011, have you exported any of your product to EAC or Word market?	1= Y 2= N 1. 2. 3. 1= Y 1. 2.	VES to EAC market YES to Other African YES to EAC market YES, out side of Afric YES to Other African YES to Other African YES, out side of Afric	month of September 2011 FRW) market market	at 30 September 2011	month of S	eptember W)

M1:F050	Do you plan to	1. YES to EAC market	1	
(option)	export any of your	2. YES to Other African market	2	
	product to EAC or	3. YES, out side of Africa	3	
	Word market in the			
	future?	1= Yes 2= No		
M1:F060	What are the major			
(option)	sources of funding	Government/National budget		
	for this institution?	2. (International.)Donors		
		3. Shareholders		
		4. Financial Institutions		
		5. Faith-based organizations/charities		
		6. Payments by beneficiaries		
		7. Selling of output / services		
		8. Membership contribution fees		
		9. Others (specify)		

SECTION G. SOURCING FOR REQUIRED STAFF

No.	Question	Answers	Code	Go to
M1:G010	How do you source personnel to fill vacant posts? (Multiple answers possible, rank three most important for skilled / low-skilled)	1.Media advertisements 2.Own webpage/ Internet 3. LMIS/Registration systems 4. Job agents / bureaus 5. Friends/relatives 6. Training institution 7. Other(specify)	Low skilled middle skilled 1st 2nd 3rd	
M3: G011 option	In the last year, have you recruited any person in your establishment?	1.Yes 2. No		
M1:G020	In the last year, have you advertised any post?	1.Yes 2. No		If 2 → G040

M1:G030 Please indicate the type of jobs, number advertised in the past year, number of applicants and the number filled through the process of advertising

Occupation / Job description	Number advertise d	Number of applicants	Number of post filled through the process	For official use only ISCO Code
		If no body applied enter 0	If no post filled enter 0	

					I	
M1:G040	Have you ever used	1.Yes				If 2 → G042
(option) M1:G041 (option)	Please indicate your experience with LMIS (Multiple answers possible, rank three		cated blications pplications inqualified applications	1rst 2 nd 3rd		→ G050
	most important)	7. Other proble	olicants registered ems (indicate)			
M1:G042 (option)	As you did not use LMIS, have you heard about it?	1.Yes 2. No				If 2 → G050
M1:G043 (option)	Since you have heard about LMIS but have not used it, please indicate why (Mult. answers, rank three most important)		ch applications to expose information on't match requirements ly working	1rst 2 nd 3rd		
M1:G050 (option)	Do you currently envisage hiring non-nationals?	1.Yes 2. No				If 2 → G053
M1:G051 (option)	If Yes, Why? (Multiple answers possible, rank)	1.Cheaper 2.Better qualifie 3. More Efficier 4.More product 5.Other (specif	nt <mark>tive</mark>	1rst 2 nd 3rd		
M1:G052 (option)	From which countries / regions? (rank three most important)	1. EAC 2. Other African 3. Europe 4. Americas 5. Asia 6. Oceania	n	1rst 2 nd 3rd		→ H010

M1:G053	If No, Why?	1. No need		
(option)	,,	2. Regulations	1rst	
		Not acquainted with Rwanda	2 nd	
	(Multiple answers	4. Language problems	3rd	
	possible, rank three	5. Problems of sourcing / hiring		
	most important)	6. Cultural problems		
		7. Too cost		
		8.Other (specify)		

SECTION G. MEMBERSHIP TO EMPLOYERS ORGANIZATIONS

No.	Question	Answers	Code	Go to
M1:H010	Is your institution a member of any	1.Yes		If 2 → 1010
	organization/association?	2. No		
M1:H020	Name that organisation/association			
M1:H030	In the past year have you received	1.Yes		
	any cooperation or assistance from	2. No		
	the organization/association?	2. NO		
M1:H060	Is your organization affiliated to an	1.Yes		
	other organisation/associaton?	2. No		

SECTION I. CHALLENGES OF BUSINESS EXPANSION (Only applicable for private companies and public institutions which offer commercial services)

N°	Question	Answers	Code	Go to
M1:I010	Question What are the difficulties affecting the operation / growth of your establishment / enterprise / organization. (Multiple answers possible, rank three most important)	Answers 1. Lack of customers/marketing 2. Non-payment of debts 3. Access to finance 4. Lack of management skills 5. Lack of capital equipment 6. Lack of skilled personnel 7. High taxes and license fees 8. Lack of raw materials/irregular supply 9. Lack of space/land 10. No new technology 11. Difficulties with existing regulations, law 12 Increased competition 13 Access to energy 14. Cost of energy 15. Crime/safety 16. Customs and trade regulations 17. Poor transport system 18. Transport cost 19. Labour regulations 20. High labour turnover 21. Corruption 22. HIV/AIDS 23. Other (specify)	1rst 2nd 3rd 3rd	Go to
		24. No difficulties		

SECTION J. GENDER

No.	Question	Answers	Code	Go to
M1: J010	Does your organization have a gender policy?	1.Yes 2. No		
M1: J020	Does your organisation practice preferential treatment due to sex?	1.Yes 2. No		If 2 → K010
M1: J030	Does this practice involve the following policy? (Mult. answers,)	Quota of management positions for women Overall quota for women Preferential recruitment for women Preferential recruitment for men Maternity leave Differential retirement age Preferential payment Others (specify)	1.	
	each then respond by 1=Yes or 2=No)	1= Yes 2= No	8.	

SECTION K. HIV/AIDS POLICY AT WORKPLACE

No.	Question	Answers	Code	Go to
M1: K010	Do you have an HIV and AIDS workplace policy in place?	1. Yes 2. No		If 2 → L010
M1: K020	Does the HIV and AIDS work-place policy entail/contain the following (Mult. answers,)	1.VCT services 2.Free ARVs for workers who are HIV+ 3.Free condom distribution for workers 4.Free food rations for workers who are HIV+ 5.Workers' rights 6.Others (specify)	1	
	(Ask for each modality and respond by 1=Yes or 2=No)	1= Yes 2= No		

SECTION L. USE OF ICT

No.	Question	Answers	Code	Go to
M1: L010	Has your institution introduced ICT use?	1. Yes 2. No		If 2 → T010
M1: L020	Please indicate what for it is being used (Mult. answers,)	Production Marketing Human resource management Communication	1 2	
	(Read all and Ask each then respond by 1=Yes or 2=No)	 5. Records management 6. Accounting/Finance/Planning/Budgeting 8. Employment 7. Others (specify) 1= Yes 2= No 	4 5 6 8. 7.	
			,	

M1: L030	According to your opinion how has the use of ICT affected the following? (read all) 1 = Increased/improved 2 = Decreased/worsened 3 = No effect 0 = Not applicable	Production Marketing Human resource management Communication Records management Accounting/Finance/Planning/Budgeting Employment Others (specify)	1.
M1: L040 (option)	What are the most important challenges with regard to the use of ICT? (multiple answers possible, list three most important by rank)	1. Lack of skilled employees 2. Lack of skilled outside IT support 3. Lack of skilled trainers 4. Insufficient / unreliable connectivity 5. Unreliable electricity 6. Costs of equipment 7. Availability of equipment 8. Others (specify) 9. No challenge	1rst 2nd 3rd

SAMPLE CODE:											
NAME OF ESTABLISHMENT		• • •	• • • •								
DISTRICT	••••		•••		• • • •	••					
ZONE NUMBER.	• • • •			•••	• • • •	[]		
SECTION T: SALE AND PURCHASE VALUES (V	AL	U]	ES	IN	1 20	01())				
T10. SALES (VALUES IN 2010) 1. Sales of final goods produced: 2. Sales of semi-final goods produced: 3. Sales of industrial services lent to others: 4. Sales of goods purchased for resale:											
5. Sales of produced services:6. Interest received:7. Others	I I										
T.20. Total sales values in 2010											
 T.30. INPUTS (VALUES IN 2010) Raw materials: Semi finished goods: Cost of goods purchased for resale Industrial services purchased: Wages and salaries : Interest paid: Electricity: Water: Fuels: Insurances: Transport: Rent: Communication fees: Depreciation: Others: 											
T.40. Total inputs values in 2010											
T.50. SALES OF THE TOP 10 MAIN FINAL GOODS PROD	OU(CE	D	1	1			ı			
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10		• • • • • • • • • • • • • • • • • • • •	•••••											
T.60. PURCHA 1				RA	W MATERIA	ALS	USI	ED						
10														 <u> </u>
T70: INVEN	TO	RIES IN 2	010											
		RIES IN 2	O10 Outstanding products /Work Progress	c in	Final products /Own production		good for re			sed	Tot	al		
Opening stock			Outstanding products /Work	c in	products /Own					sed	Tot	al		
Opening stock			Outstanding products /Work	(in	products /Own					sed	Tot	al		
Opening stock 1/ 1/2010 Closing stock	Rav	w materials	Outstanding products /Work Progress	(in	products /Own					sed	Tot	al		
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